

SAP BusinessObjects Planning & Consolidation FastStart Implementation Package

INTRODUCTION

There is ever-increasing pressure on senior managers to maximise profitability and to reduce operational costs. Corporate performance management (CPM) software solutions are all about bringing discipline, accuracy and transparency to the process of understanding and managing the drivers of corporate profitability.

At the core of any CPM strategy there needs to be a software solution that supports the organisation's budgeting, planning and forecasting processes (BP&F). Fully functional BP&F solutions are based on a financial modelling engine that provides an integrated P&L, Balance Sheet and Cash Flow forecasting capability and that supports the multi-dimensional nature of an organisation's structure.

WHAT IS BPC

SAP BusinessObjects Planning and Consolidation (BPC) software is specifically designed to provide a unified, highly flexible and configurable planning, budgeting, forecasting and consolidation solution that is suitable for all sizes and complexity of organisations. The solution bridges the gap between the creation of financial and business plans and the daily operation of those plans. BPC delivers simple forecasting and "what-if" modelling techniques in an easy to use intuitive interface, but can also provide sophisticated modelling and forecasting capabilities for more complex requirements.

DESIGNED WITH THE MID-SIZE BUSINESS IN MIND

BPC addresses the budgeting, planning, forecasting and consolidation requirements of organisations of all sizes, from global multi-nationals through to mid-market businesses, with a flexible and affordable licensing structure.

THE COMSET FASTSTART PACKAGE

Whether it is an existing spreadsheet-based budgeting and planning system that is out of control, or it is the need for a complete, unified CPM solution, for the mid-market customer getting the first application up and running quickly and cost effectively is vital.

Comset's BPC FastStart package is designed for mid-size organisations that need the working solution delivered quickly, efficiently and at an affordable price. Our FastStart package enables you to start reaping the benefits of BPC within the first 12 weeks - and without the need for a large development team.

Based on our own rapid co-operative development methodology, the initial project scoping is an essential component as it defines the priority requirements and the timetable and cost budget within which they will be delivered. The other key component is skills transfer between our highly experienced team and your own staff, from the start to the completion of the initial project; enabling the delivered application to be enhanced and new CPM applications to be developed by your own trained personnel.

FASTSTART SERVICES

Comset's FastStart Package of services for BPC starts at 20 days of Comset consultancy services and covers the following:

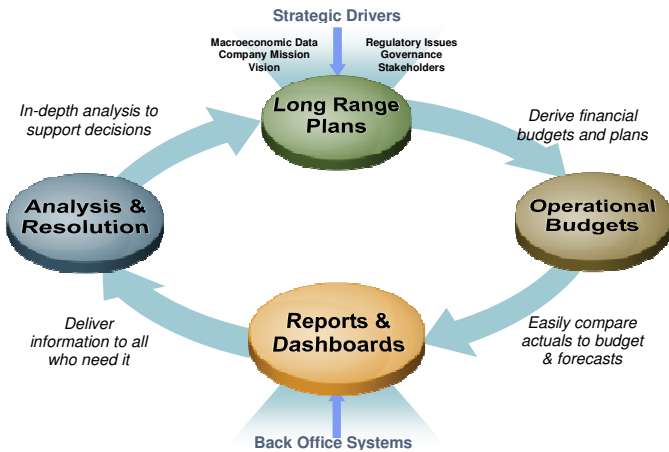
- Scoping and Project Definition
- Detailed planning & design
- Installation
- Development training
- Model build
- Design and build input schedules
- Design and build initial reports
- Workflow design and build
- Portal design and build
- Security set-up



Corporate Performance Management Solutions

A HISTORY OF SOLUTION DELIVERY

With Comset, you have a business partner who offers the full range of services needed to meet your Corporate Performance Management (CPM) requirements, comprising project, technical and business skills.



THE COMSET ADVANTAGE

Comset, as a specialist Corporate Performance Management consultancy, has almost 20 years' experience in the delivery of budgeting, forecasting, reporting and analytical systems to organisations of all sizes, and with varied and complex information requirements.

Comset's highly experienced consultants understand the business problems faced by our clients. Using only market-leading software products, we work in collaboration with our customers to deliver high quality, cost effective solutions. The involvement of your own personnel during this period ensures a transfer of skills and experience.

Our experience and expertise in designing and building **Business Intelligence** and **Performance Management** systems ensures that the solution can be enhanced and expanded to meet the ever changing needs of your business.

Our long heritage of delivering effective, tailored solutions means you can be confident we will provide the right reporting, analysis and planning tools for effective decision making throughout your business.

We have the business experience and IT knowledge to understand the challenges you are facing.

Application areas that we address are broad ranging and include financial reporting, sales and marketing analysis, strategic planning, budgeting and operational performance measurement.

We partner with key mainstream technology and Business Intelligence and Performance Management vendors to ensure the applications we build use proven and best in class technology.

Our tried and trusted implementation methodology ensures an early payback on your investment.

Our 'total lifecycle engagement' approach provides a framework for involvement enabling us to work in true partnership with our clients at all stages of a project.



To discuss how Comset's FastStart packages of services can help you address the performance management needs of your organisation, please contact us by email to Phil OBrien, pobrien@comset.co.uk, or Ken Leedham, kleedham@comset.co.uk, or call us at the number below.

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